

Broome County Financial Update

February 8, 2024

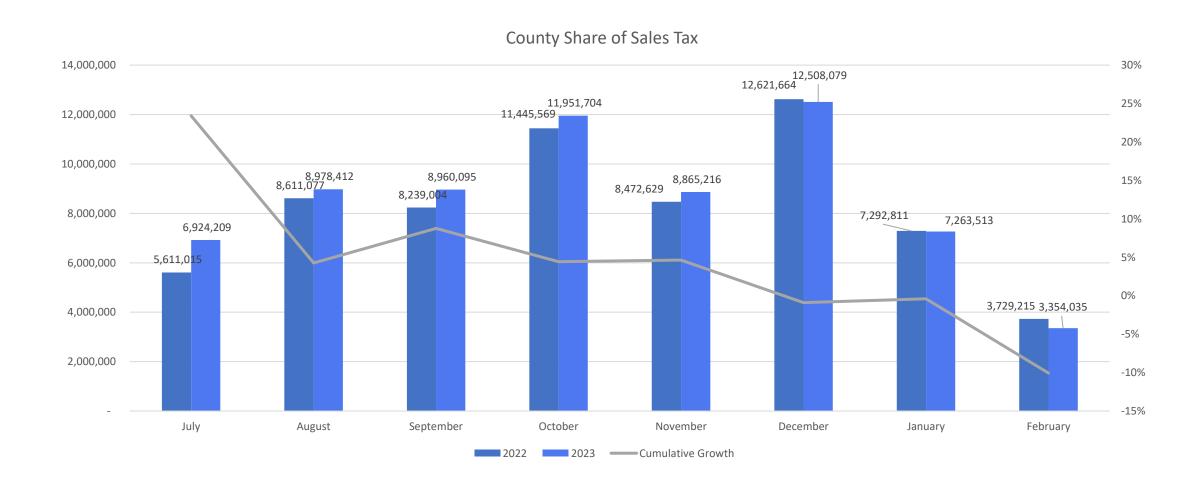
Revenue

- Sales Tax
- Casino Gaming Tax
- Tax on Adult Use Cannabis

2023 Sales Tax Payments Received YTD (2/7/24)

					NYS Sales									
					Total and (
						Receipt								
					AS OT FE	bruary 7,	2024							
			Gross R	ocio	nt						County R	ever	NII O	
		Cumulative						<u>Journey IX</u>	C VC.	<u>luc</u>	Cumulative			
Date Received 2022/2023	2022		2023	202	3 over (under) 2022	Grov			<u>2022</u>	<u>2023</u>		2023 over (under) 2022		Growth
* Color coded per quarter														
February 6 / February 7	\$ 5,665,001.53	\$	7,208,608.28	\$	1,543,606.75		27.25%	\$	3,540,625.96	\$	4,505,380.18	\$	964,754.22	27.25%
March 6 / March 7	9,853,763.20		11,964,537.53	\$	2,110,774.33		23.55%		6,158,601.99		7,477,835.96	\$	1,319,233.97	23.55%
March 10 / March 13	2,160,816.42		2,402,380.15	\$	241,563.73		22.04%		1,350,510.26		1,501,487.59	\$	150,977.33	22.04%
April 6 / April 7	16,446,299.50		10,613,299.49		(5,833,000.01)		-5.68%		10,278,937.19		6,633,312.18	\$	(3,645,625.01)	-5.68%
April 12 / April 13	2,193,480.96		2,461,392.83	\$	267,911.87		-4.60%		1,370,925.60		1,538,370.52	\$	167,444.92	-4.60%
May 4 / May 5	10,867,706.20		12,086,786.69		1,219,080.49		-0.95%		6,792,316.38		7,554,241.68		761,925.30	-0.95%
May 12 / May 15	3,023,309.38		2,481,213.68	\$	(542,095.70)		-1.98%		1,889,568.36		1,550,758.55	\$	(338,809.81)	-1.98%
June 6 / June 7	11,977,426.31		12,126,843.96	\$	149,417.65		-1.36%		7,485,891.44		7,579,277.48	\$	93,386.04	-1.36%
June 12 / June 13	2,402,377.95		2,405,513.38		3,135.43		-1.30%		1,501,486.22		1,503,445.86	-	1,959.64	-1.30%
June 29 / June 30	2,176,174.51		6,026,850.82	\$	3,850,676.31		4.51%		1,360,109.07		3,766,781.76	\$	2,406,672.69	4.51%
June 30 / July 3	5,804,129.67		6,701,954.94		897,825.27		5.39%		3,627,581.04		4,188,721.84		561,140.80	5.39%
July 12 / July 13	3,173,494.13		4,376,779.90		1,203,285.77		6.75%		1,983,433.83		2,735,487.44	-	752,053.61	6.75%
Aug 4 / Aug 7	11,297,155.65		11,836,698.87		539,543.22		6.49%		7,060,722.28		7,397,936.79	\$	337,214.51	6.49%
Aug 11 / Aug 14	2,480,568.15		2,528,760.30		48,192.15		6.37%		1,550,355.09		1,580,475.19		30,120.10	6.37%
Sept 7 / Sept 8	10,828,248.16		11,915,166.78		1,086,918.62		6.76%		6,767,655.10		7,446,979.24		679,324.14	6.76%
Sept 12 / Sept 13	2,354,157.44		2,420,984.61		66,827.17		6.67%		1,471,348.40		1,513,115.38		41,766.98	6.67%
Oct 5 / Oct 6	15,210,558.40		16,068,437.84		857,879.44		6.54%		9,506,599.00		10,042,773.65		536,174.65	6.54%
Oct 12 / Oct 13	3,102,351.83		3,054,287.89		(48,063.94)		6.33%		1,938,969.89		1,908,929.93		(30,039.96)	6.33%
Nov 6 / Nov 7	11,214,708.76		11,869,428.95		654,720.19		6.29%		7,009,192.98		7,418,393.09		409,200.11	6.29%
Nov 10 / Nov 13	2,341,497.15		2,314,915.92		(26,581.23)		6.16%		1,463,435.72		1,446,822.45	-	(16,613.27)	6.16%
Dec 6 / Dec 7	11,018,917.34		11,862,463.40		843,546.06		6.27%		6,886,823.34		7,414,039.63		527,216.29	6.27%
Dec 12 / Dec 13	2,300,896.75		2,536,554.64		235,657.89		6.34%		1,438,060.47		1,585,346.65		147,286.18	6.34%
Dec 28 / Dec 29	6,874,848.97		5,613,907.92	-	(1,260,941.05)		5.24%		4,296,780.61		3,508,692.45		(788,088.16)	5.24%
Dec 29 / Jan 2 2024	6,853,995.56		7,357,670.30	-	503,674.74		5.33%		4,283,747.23		4,598,543.94		314,796.71	5.33%
Jan 12/Jan 13, 2024	4,814,502.13		4,263,950.30		(550,551.83)		4.84%		3,009,063.83		2,664,968.94		(344,094.89)	4.84%
Feb 6 / Feb 7, 2024	5,966,743.43		5,366,455.35		(600,288.08)		4.33%		3,729,214.64		3,354,034.59		(375,180.05)	4.33%
Feb 11 / Feb 14, 2024	2,796,273.95			\$	-				1,747,671.22			\$	-	
		-										_		
Total to Date	\$ 172,403,129.48	\$	179,865,844.72	\$	7,462,715.24			4	107,751,955.92	\$	112,416,152.96	\$	4,664,197.04	
l	 175 100 100 10	_	170 005 017 ==		1 000 11:				100 100 00= ::	_	110 110 150 55	_	0.010.505.55	
Annual Total	\$ 175,199,403.43	\$	179,865,844.72	\$	4,666,441.29			4	109,499,627.14	\$	112,416,152.96	\$	2,916,525.82	
								-		-				
						Dividend		-	04.074.500.00	Φ.	400 004 407 00			
						Budget		4	94,674,568.00	Ф	106,201,497.00			
						0/ of Dead	get (to Deta	`	112 010/		10F 0F0/	-		
							get (to Date	_	113.81% 115.66%	_	105.85% 105.85%			
						/0 UI BUQ	get (for year	,	115.00%		105.85%			

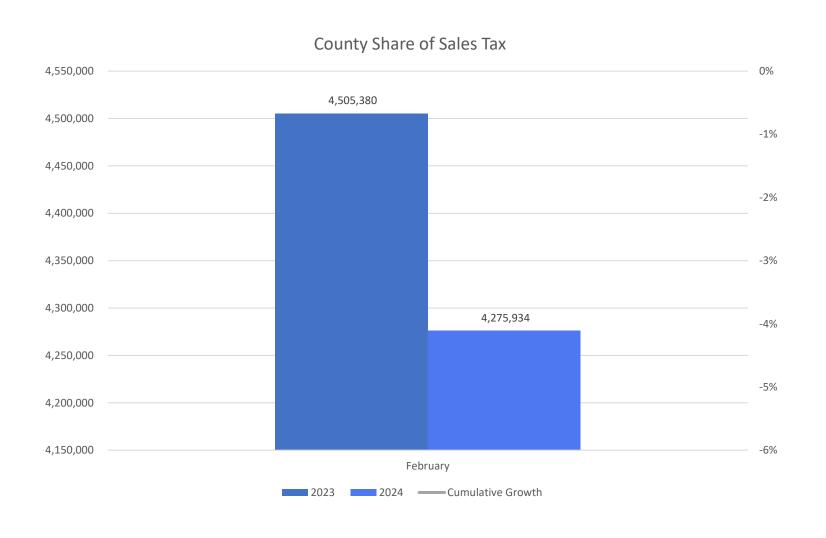
2023 Sales Tax Year to Date February 7, 2024



2024 Sales Tax Payments Received YTD (2/7/24)

						<i>.</i>								
							Tax Revenues							
							County Revenues							
							Receipt							
	_					As of Fe	bruary 7, 2024	_						
								_						
				Gross R	eciei	<u>ot</u>	Cumulative				County R	ever	nue_	Cumulative
Date Received 2023/2024		2023		2024	202	4 over (under) 2023	Growth		2023		2024	202	4 over (under) 2023	Growth
		2023		<u>2024</u>	202	4 Over (under) 2023	Glowin		2023		2024	202	4 0ver (under) 2023	Glowin
* Color coded per quarter														
February 6 / February 7	\$	7,208,608.28	\$	6,841,493.91	\$	(367,114.37)	-5.09%	\$	4,505,380.18	\$	4,275,933.69	\$	(229,446.48)	-5.09%
March 6 / March 7		11,964,537.53			\$	(11,964,537.53)			7,477,835.96			\$	(7,477,835.96)	
March 10 / March 13		2,402,380.15			\$	(2,402,380.15)			1,501,487.59			\$	(1,501,487.59)	
April 6 / April 7		10,613,299.49			\$	(10,613,299.49)			6,633,312.18			\$	(6,633,312.18)	
April 12 / April 13		2,461,392.83			\$	(2,461,392.83)			1,538,370.52			\$	(1,538,370.52)	
May 4 / May 5		12,086,786.69			\$	(12,086,786.69)			7,554,241.68				(7,554,241.68)	
May 12 / May 15		2,481,213.68			\$	(2,481,213.68)			1,550,758.55			\$	(1,550,758.55)	
June 6 / June 7		12,126,843.96			\$	(12,126,843.96)			7,579,277.48			\$	(7,579,277.48)	
June 12 / June 13		2,405,513.38			\$	(2,405,513.38)			1,503,445.86			\$	(1,503,445.86)	
June 29 / June 30		6,026,850.82			\$	(6,026,850.82)			3,766,781.76			\$	(3,766,781.76)	
June 30 / July 3		6,701,954.94			\$	(6,701,954.94)			4,188,721.84			\$	(4,188,721.84)	
July 12 / July 13		4,376,779.90			\$	(4,376,779.90)			2,735,487.44			\$	(2,735,487.44)	
Aug 4 / Aug 7		11,836,698.87			\$	(11,836,698.87)			7,397,936.79			\$	(7,397,936.79)	
Aug 11 / Aug 14		2,528,760.30			\$	(2,528,760.30)			1,580,475.19			\$	(1,580,475.19)	
Sept 7 / Sept 8		11,915,166.78			\$	(11,915,166.78)			7,446,979.24			\$	(7,446,979.24)	
Sept 12 / Sept 13		2,420,984.61			\$	(2,420,984.61)			1,513,115.38			\$	(1,513,115.38)	
Oct 5 / Oct 6		16,068,437.84			\$	(16,068,437.84)			10,042,773.65			\$	(10,042,773.65)	
Oct 12 / Oct 13		3,054,287.89			\$	(3,054,287.89)			1,908,929.93			\$	(1,908,929.93)	
Nov 6 / Nov 7		11,869,428.95			\$	(11,869,428.95)			7,418,393.09			\$	(7,418,393.09)	
Nov 10 / Nov 13		2,314,915.92			\$	(2,314,915.92)			1,446,822.45			\$	(1,446,822.45)	
Dec 6 / Dec 7		11,862,463.40			\$	(11,862,463.40)			7,414,039.63			\$	(7,414,039.63)	
Dec 12 / Dec 13		2,536,554.64			\$	(2,536,554.64)			1,585,346.65			\$	(1,585,346.65)	
Dec 28 / Dec 29		5,613,907.92			\$	(5,613,907.92)			3,508,692.45			\$	(3,508,692.45)	
Dec 29 / Jan 2 2024		7,357,670.30			\$	(7,357,670.30)			4,598,543.94			\$	(4,598,543.94)	
Jan 12/Jan 13, 2024		4,263,950.30			\$	(4,263,950.30)			2,664,968.94			\$	(2,664,968.94)	
Feb 6 / Feb 7, 2024		5,366,455.35			\$	(5,366,455.35)			3,354,034.59			\$	(3,354,034.59)	
Feb 11 / Feb 14, 2024					\$	-						\$	-	
Total to Date	\$	7,208,608.28	d.	6,841,493.91	d.	(267 444 27)		Φ.	4,505,380.18	· c	4,275,933.69	d' d'	(220, 446, 48)	
Total to Date	Ф	1,200,608.28	Ф	0,041,493.91	Ф	(367,114.37)		\$	4,505,360.18	Ф	4,275,933.69	Ф	(229,446.48)	
Annual Total	\$	179,865,844.72	\$	6,841,493.91	\$	(173,024,350.81)		\$	112,416,152.96	\$	4,275,933.69	\$	(108,140,219.27)	
							Budget	\$	106,201,497.00	\$	116,371,377.00			
							% of Budget (to Date)		4.24%		3.67%			
							% of Budget (for year)		105.85%		3.67%			

2024 Sales Tax Year through February 7, 2024



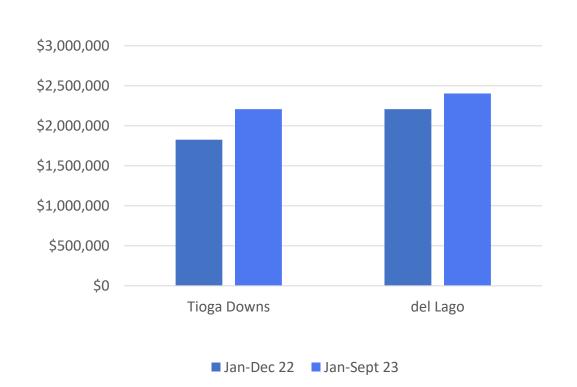
2023 Casino Gaming Tax

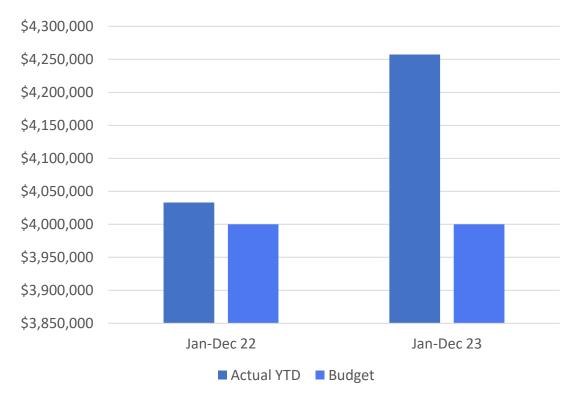
	Casino Ga	aming Tax		Casino Gaming Tax										
	20)23			2022									
	Tioga Downs	Lago	Total		Tioga Downs	Lago	Total							
January	\$156,367	\$169,652	\$326,019	January	\$127,764	\$137,713	\$265,477							
February	\$161,760	\$163,570	\$325,330	February	\$136,216	\$153,728	\$289,944							
March	\$173,947	\$193,687	\$367,634	March	\$162,334	\$186,013	\$348,347							
Total	\$492,074	\$526,909	\$1,018,983	Total	\$426,314	\$477,454	\$903,768							
April	\$167,129	\$185,479	\$352,608	April	\$172,222	\$194,770	\$366,992							
May	\$156,386	\$176,034	\$332,420	May	\$155,079	\$187,311	\$342,390							
June	\$159,527	\$181,615	\$341,142	June	\$150,305	\$191,152	\$341,457							
Hold Harmless	n/a	\$115,729	\$115,729	Total	\$477,606	\$573,233	\$1,050,839							
Total	\$483,042	\$658,857	\$1,141,899											
				July	\$169,074	\$210,842	\$379,916							
July	\$171,131	\$189,292	\$360,423	August	\$157,172	\$191,190	\$348,362							
August	\$158,463	\$181,806	\$340,269	September	\$154,813	\$198,761	\$353,574							
September	\$164,195	\$186,428	\$350,623	Total	\$481,059	\$600,793	\$1,081,852							
Hold Harmless	n/a	\$118,009	\$118,009				\$3,036,459							
Total	\$493,789	\$675,535	\$1,169,324	October	\$155,745	\$193,674	\$349,419							
				November	\$143,333	\$182,627	\$325,960							
October	\$127,197	\$176,040	\$303,237	December	\$142,023	\$179,181	\$321,204							
November	\$126,238	\$175,053	\$301,291	Total	\$441,101	\$555,482	\$996,583							
December	\$131,537	\$190,998	\$322,535											
Hold Harmless	n/a	TBA	\$0	Annual Total	\$1,826,080	\$2,206,962	\$4,033,042							
Total	\$384,972	\$542,091	\$927,063											
				Budget			\$4,000,000							
Annual Total	\$1,853,877	\$2,403,392	\$4,257,269											
Budget			\$4,000,000											

2023 Casino Gaming Tax

Casino Gaming Tax Actual YTD

Casino Gaming Tax Compared to Budget





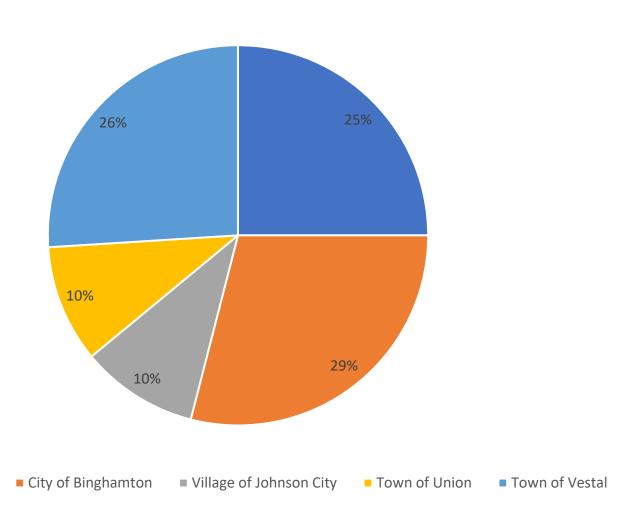
Tax on Adult Use Cannabis (MRTA)

- Distribution from NYS Office of Cannabis Management quarterly
- County keeps 25% =\$27,664
- Distributes 75% to Municipalities as a proportion of sales =\$82,991
- Revenue distribution between Village within a Town is divided evenly
- City of Binghamton
- Town of Vestal
- Johnson City
- Town of Union

2023 Tax Collected on Adult Use Cannabis

■ Broome County

Cannabis Tax Distribution YTD



Current Budget Process

Manual Process

- Excel spreadsheets
- Word documents
- PowerPoint slides
- PeopleSoft data entry and reports
- Final Product
- PDF with no charts or graphs

Why update?

- Streamline process for Departments
- Provide more data easily
- Transparency
- Accessibility
- Reduce manual aspects of process
- Improve accuracy with more precise budgeting
- Improve decision making by identifying issues sooner
- Government Finance Officers Association (GFOA) Best Practice

Search for a Budget Solution

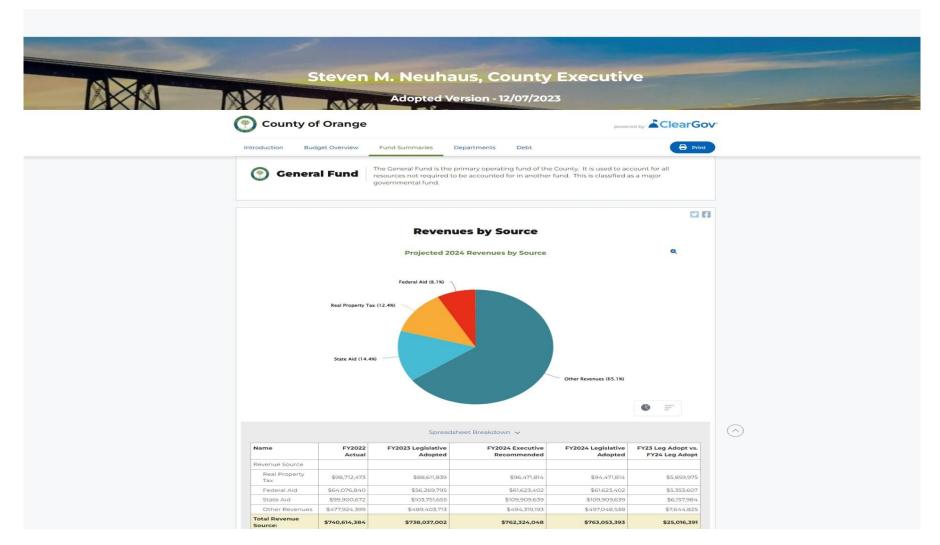
Virtually met with six vendors throughout December 2023

Oracle Enterprise Performance Management (EPM)

Provides

- ➤ More precise budgeting
- > Enhanced reporting
- ➤ Allows for scenario projecting
- Visuals and dashboards (charts and graphs)
- ➤ Automation of time-consuming tasks
- > Fund balance projections
- ➤ Multi-year financial projections

Examples – Orange County, New York



6

Operating Budget Appropriation Summary

		Revised		Percent
	FY22	FY23	FY24	Change
	Actuals	Budget	Budget	FY23-FY24
County Commission	22,370,922	25,656,053	28,148,410	10%
Constitutionals	1,106,961,941	1,194,000,790	1,302,017,680	9%
Judicial	8,666,503	11,457,480	11,786,460	3%
County Administration	93,498,629	126,790,320	151,798,780	20%
Aviation	366,067,454	599,378,080	642,675,220	7%
Libraries, Parks and Cultural	123,384,421	142,452,860	155,318,890	9%
Resilient Environment	47,354,388	81,997,590	83,856,210	2%
Finance & Adminstrative Services	219,968,458	380,386,300	397,419,900	4%
Human Services	87,691,709	200,426,480	213,766,380	7%
Port Everglades	97,613,807	196,275,870	302,074,010	54%
Public Works	242,243,137	339,369,940	374,856,110	10%
Transportation	92,911,906	154,770,100	252,054,830	63%
Boards & Agencies	56,410,697	96,694,620	109,081,310	13%
Non-Departmental	698,945,966	587,396,180	676,706,520	15%
TOTAL	\$3,264,089,938	\$4,137,052,663	\$4,701,560,710	14%
Less Transfers	(887,874,527)	(490,176,370)	(522,706,390)	7%
Less Internal Service Charges	\$0	(261,327,620)	(286,002,210)	9%
NET TOTAL	\$2,376,215,411	\$3,385,548,673	\$3,892,852,110	15%

Broward County, FL Capital Budget

TRANSPORTATION CAPITAL

Traffic Engineering Projects

		Prior	Modified						
Project Revenues		Actuals	FY23	FY24	FY25	FY26	FY27	FY28	Total
Capital Revenues		94,355,052	18,203,768	6,449,360	6,416,790	5,916,790	5,916,790	5,916,790	143,175,340
Total Revenues		94,355,052	18,203,768	6,449,360	6,416,790	5,916,790	5,916,790	5,916,790	143,175,340
Project Appropriations									
Traffic Control Devices & Equipment	Other	30,875,607	4,705,710	3,626,710	3,619,140	3,619,140	3,619,140	3,619,140	53,684,587
Signalization Engineering Improvements	Design	370,171	531,047	0	0	0	0	0	901,218
Signalization Engineering Improvements	Construction	981,856	20,406	0	0	0	0	0	1,002,262
Signalization Engineering Improvements	Other	12,267,355	2,009,258	700,000	700,000	600,000	600,000	600,000	17,476,613
Mast Arms	Design	656,718	56,322	0	0	0	0	0	713,040
Mast Arms	Construction	11,718,885	7,387,673	947,650	947,650	947,650	947,650	947,650	23,844,808
Mast Arms	Other	32,848,690	847,658	0	0	0	0	0	33,696,348
Communication System Maintenance & Enhancement	Other	4,231,025	1,625,438	975,000	950,000	550,000	550,000	550,000	9,431,463
Street Lighting Infrastructure Repairs	Design	145,737	154,263	0	0	0	0	0	300,000
Street Lighting Infrastructure Repairs	Other	259,008	865,993	200,000	200,000	200,000	200,000	200,000	2,125,001
Total Appropriations		94,355,052	18,203,768	6,449,360	6,416,790	5,916,790	5,916,790	5,916,790	143,175,340

Project Descriptions

• The Traffic Control Devices and Equipment program includes on-going funds for materials, traffic signals, traffic signs, street lights, video cameras and pavement markings. The funding not only provides for the on-going maintenance of signs, signal equipment, and road striping on existing roads, but also provides for the installation of traffic control devices along new roads. The goal of this program is to implement effective traffic control devices to reduce traffic congestion.

Budget Solution

Oracle EPM Enterprise Cloud

- Contracted with Innofin for implementation
- Kick off meeting January 15, 2024
- BC Core Team
 - Information Technology
 - Office of Management and Budget
 - Executive Office

Implementation

- ➤ Discovery and Design January February
- ➤ Development
 - ➤ Capital January March
 - ➤ Operating February March
 - > Personnel February March
 - ➤ Forecasting March May
- > Testing
 - Capital March
 - Operating April May
- > Training
 - ➤ Capital March
 - ➤ Operating May
- ➤ Deployment
 - ➤ Capital Budget beginning of April
 - ➤ Operating Budget beginning of June

February 2024

Jane St. Amour, Director
Office of Management and Budget

